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| CURRICULUM VITAE *RUEL SINGH*  Contact Information:    **Current Address:-**  C/o Mr. Shaltial Singh H.No.9/907 Behind Taiyab Masjid Bhartiya Nagar Bilaspur(C.G)  **Permanent Address:-**  C/o Mr. Shaltial Singh H.No.9/907 Behind Taiyab Masjid Bhartiya Nagar Bilaspur(C.G)  **E-Mail:**  [ruel.singh2012@gmail.com](mailto:ruel.singh2012@gmail.com)  **Contact No.**  **Mobile : +91 9039645276**        Personal Data:  Date of Birth : 01-07-1986  Father’s Name**: Mr. Shaltial Singh**  Sex : Male    Nationality : Indian  Marital Status : Single  Languages  Known : Hindi  : English | OBJECTIVE  To be an asset for the organization and wish to apply innovative techniques by using management skills and knowledge and grow with the organization.  PROFESSIONAL QUALIFICATION   * Master of Business Administration (2008-10)– (Industry Integrated.)   Rai Business School, Raipur.  (Madurai Kamraj University, Madurai.)  ACADEMIC QUALIFICATION   * Graduation: B.Com   C.M.D.P.G. College Bilaspur (C.G)  Guru GhasiDas University Bilaspur   * **Intermediate:**   National Convent H.S. School Bilaspur (C.G)   * **Matriculation :**   Ferry Queen Public H.S.School Bilaspur (C.G)  COMPUTER SKILLS   * Basic Computer knowledge operating system . * Basic knowledge of internet.     PROJECTS & TRAINING   * ITC Training form Bhopal Module (I) 3 days. * ITC Training From Raipur Module (II) 3 Days. * Two months (5 weeks) training & Project Report on “corporate billing & suppliers payment” at Apollo Hospital Bilaspur (C.G). * One month (5 weeks) training & Project Report on “ Recruitment & Placement in C.G” at Global innov source solution Raipur(C.G)   **Work Experience**   * Working as Area sales manager in vidhata Agrotech Pvt. Ltd From 08-08-2014 till now. * Worked as Sr.sales consultant in Mercedes-Benz Raipur (Platinum Wheels Pvt. Ltd. authorized dealer of Mercedes-Benz India Pvt. Ltd.)Form 8-08-12 till 30/08/2013. * Worked as Upcountry manager sales in Volkswagen Bilaspur (Varda projects India PVT. LTD authorized dealer of Volkswagen India PVT. LTD.) Form 01/05/10 to 06/08/12.   **Responsibilities :**   * Relationship building; * Researching the market and related products; * Presenting the product or service in a structured professional way face to face. * Reviewing your own sales performance, aiming to meet or exceed targets; * Gaining a clear understanding of customers' businesses and requirements; * Making accurate, rapid cost calculations, and providing customers with quotations; * Feeding future buying trends back to employers; |
|  | * Attending team meeting and sharing best practice with colleagues. * Negotiating the terms of an agreement and closing sales; * Gathering market and customer information.   • Representing the organization at trade exhibitions, events and  demonstrations;  • Negotiating on price and costs, delivery and specifications with buyers  And managers, colleagues.  • Negotiating the terms of an agreement and closing sales;  • Gathering market and customer information;  • Representing the organization at trade exhibitions, events and  demonstrations;  • Negotiating on price and costs, delivery and specifications with  buyers and managers;  **COMPETENCIES**  • Fast learner. Adapt well to changes and pressures in workplace.  • Good presentation skills.  • Work effectively with diverse groups of people.  • Friendly with an upbeat attitude.  • Ambitious and committed to excellence.  • Able to relocate anywhere.  • Committed to deadlines and schedules.  • Sincere with a high level of integrity. |
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|  | **DECLARATION**  I here by declare that all the above given factors are true and correct to the best of my knowledge.  Place: **Bilaspur**  Date: Ruel Singh |
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